

"What Can I Do in One Day?"

Corporate Event

June 29, 2020

- Tuesday is end of the BP... Make sure **no one** misses leadership level
- No Weekly Product and Business Meeting
- Next TNL, July 14th at 7:30 Pm CT www.allaboutmannatech.com
- New 3 Lap Mini incentive... where are you?
- Have you joined E-Merge? Are you enjoying Andrew Leedham?
- 2020 Purge is coming July 18th - Instructions are in the library

"What I can do in a Day" June 27, 2020

Friday Night: John Fleming talk

1. State of where we are
 - a. Financial pressures are real
Savings accounts dissipated; IRA's and Retirement savings depleted, available cash is not enough
stat: 40% of the people could not put their hands on \$400 of cash!
2. Why do We Call it network marketing??
 - a. You know *multilevel marketing* isn't even a principle..."multi-level" was the reference to a compensation plan so never was about an industry!
 - b. Language like this is often used to define our industry..."
 - c. John. "I don't know how to define our industry"
3. But then he went on to say..."Let's Build a Brand"
 - a. KISS...Keep it simple stupid
 - b. "Mannatech is Mannatech, and let me tell you what it offers..."
 - c. For most people, just find out where they are, what they need
 - d. We do what? ***Engage in micro entrepreneurship based on values and authenticity...***
4. Our Future: Trend is growing for **TRUE Entrepreneurship**
 - a. Technology allowing us to do more and more
Today...work from home even more clear with the current coronavirus industries will change...
they are finding their people are just as, if not more, productive
We don't need the traditional brick and mortar
Allows huge opportunity for our model
not e-commerce...as WE HAVE personal relationships.
We can engage people with a **BRAND** like never before.

Saturday: 10-3:00

5. Coupons (Discount Codes): 10% off to any new Assoc or Customer; once redeemed, M-tech gives you another.
 - a. Great way to entice a potential Customer
 - b. When your first coupon code is used, you will be sent another coupon code

- c. Close out this BP like no other!! Do it NOW!
- d. Use your Mannatech+ App to send information; many were doing it for the first time

6. How the First Order Bonus, Power Seller Bonus, Customer Referral and Offer Codes all fit together

- a. First Order Bonus is 25% of the order the NEW customer/associate orders if enroller
- b. Customer Referral: If your customer gives you a referral, they earn 25% Customer Loyalty Credits and you get 15% First Order Bonus. You also have one more Customer to help with Power Seller Bonus (as Customers cannot have anyone signed under them)
- c. Power Seller Bonus:
 - 1) Your volume plus all your customers (minimum of 2 others) volume
 - a). Minimum 200 PPV earn 10%
 - b). Accumulate 500 PPV earn 15%

7. Are you Familiar with New Gig Video?

- Here is the link: Look in your Mannatech+ App
- Here is Manapol/Costa Rica
- Here is the link: Look in your Mannatech+ App

8. New Gig Economy brochure. Here is the link: Look in your Mannatech+ App

- a. Step by step how to make money with Mannatech
- b. Attached here so let's walk through...

9. David Wood: Overview of how to maximize your money in Mannatech

BASICS: PPV, DPV, Active Legs, Leader Leg Points, Leader Leg Structure
He has added a number of things on the website for your benefit

- a. Organizational Profile
 - 1). PPV
 - 2). Team
 - 3). Leadership in each leg
- b. Current and pending A/O so no "gotchas"
- c. Show Next Level
 - Shows you how to get to next level