

# **Ten Top Reasons to Persist at Networking** **No Matter What!**

**Monday, November 14, 2005 Call**

The Stock: Third Quarter Results, Bellwether coverage

The News Release: status, how to use

Mannafest Tickets: 30 left for my downline (\$109 with Reserve Seat on the floor), if you are crossline and want to sit with us, let Lydia know. Any left over on December 1 will go to first people on waiting list.

Winner of Reactivation Program: Lawanda Willian with 32 points!!

Today's lesson based on an article by Rosie Spiegel,

Ten Top Reasons to Persist at Networking No Matter What!

With the concept that such a high percentage of networkers seem to give up after 6-8 months, let's highlight the importance of persistence.

1. The Business Grows More Fun as Time Passes
  - a. More seasoned allows you to experience more joy and less frustration.
  - b. As you learn to handle the challenges, you profit from lessons learned.
  - c. As you work on your self, you get greater and greater personal growth, so you can handle so many issues with "difficult people".
  - d. You get away from convincing and get into finding great partners with vision.
2. You Gain Posture
  - a. Time and experience allows us to grow and build moral fiber.
  - b. Confidence coming from approaching countless people is enormous...and it will serve you in endless ways both in and outside this business.
3. They'll Be Back
  - a. A number of those for whom the timing was wrong when you first approached them will see the light.
  - b. A number of those who started and quit, will rejoin your forces as the success surrounds you.

#### 4. It Just Keeps Getting Better

- a. As the company, the product and the industry keep getting better, the level of satisfaction of being in this business increases proportionately.
- b. The Network Marketing Industry truly is achieving greater and greater recognition (Pilzer, Kiyosaki, Donald Trump, etc.).
- c. The materials we use are off the charts today...doctors materials in almost every marketing piece.

#### 5. The Friendships Deepen

- a. Those you have worked with become nearer and dearer friends.
- b. Spending time with those who believe in networking as a means to achieve personal and financial freedom is incredibly rewarding.

#### 6. The Experience Deepens

- a. The personal development growth is amazing: you learn how to get out of your own way in every aspect of your life, breeding greater relationships with all, greater understanding of life, how to empower others to be the best they can be, etc.
- b. Truly getting it: how to achieve abundance in all areas of your life.

#### 7. You Gradually Abandon Fear

- a. As your positive thoughts about your future become more and more frequent, your positive mindset becomes more dominant, and we know the results when that happens!
- b. Putting fear to rest will impact all your life...your spouse, your children...every aspect of your life.

#### 8. Your Destiny Becomes Accessible

- a. As you "hang in there" you become a greater and greater believer of the results...and of yourself.
- b. Trusting and believing in yourself will also help you attract others to your business.

#### 9. Your Attitude Shifts to Gratitude

- a. "Thank goodness I did not quit!"
- b. Your attitude of gratitude will open your life up to greater abundance.
- c. You will attract more people of this kind of heart of appreciation.

## 10. You Will Change Lives-Including Yours

- a. If you really get it, that in order for you to be successful you will need to motivate and empower others, then you will see the incredible impact you will have on others lives.
- b. By getting to a level of success you will get greater recognition in the field and be in situations to impact not only those in your downline but others throughout the industry.
- c. In our business, the more we touch with these incredible health products, the more lives we change at each step of the way.