

Reposition Yourself: The Time is Now!

Monday, September 17, 2007 Call

Mannafest: Special

Welcome Back: Where are you? Priorities

“Reposition Yourself” TD Jakes

1. 5 stages of progression in your business (as well as relationships, life)

a. **Revelation**: Discover your opportunity of significance.

“In this stage, what is unveiled to you is a challenge you accept as falling within the scope of your own sense of purpose.”

Regret is for those who see the opportunity but lacked the commitment to go to the next stage of action.

b. **Inspiration**: the second stage; provides the fuel that is used to ignite the passion needed to overcome the inevitable obstacles.

Many people lack the passion to go after what they have realized in the first stage.

Perpetual procrastinators never gain the momentum since they fail to have inspiration to overcome obstacles...is that you today?

Inspiration is often times the catalyst of action.

c. **Formalization**: After an inspirational stage, this is the formal commitment stage. Your choice becomes a part of your life and existence. When a person does not get into the third stage they stay on a perpetual treadmill repeating the first two stages.

Making promises but never making commitments...they come up with limitless possibilities but never attain realities because they lack the ability to make it to the third stage.

This is not whether you have a dream (stage one) or whether you have the skills, it is rather does the dream possess you?

COMMITMENT...

d. **Institutionalization**: this is the time where the trouble usually begins...when things become mundane, lose their flair. Enthusiasm wanes, employees working just for a paycheck; network marketers choosing to manage their business and stop enrolling.

Questions like: Why do we have to keep working so hard? When can I take a break and stop feeling the pressure of enrolment? It is not fair that so and so made Presidential...etc.

e. **Crystallization**: this is when the deterioration started in stage 4 takes its toll. “At this terminal stage, there is very little that functions

the way it once did.”

Reigniting your passion is necessary for even the best networkers.

Why? We all go through these stages...they are called life.

TD Jakes: “Warning, warning warning. Get away from the crystalized stage because it will make you give up something good.”

Where are you in your Mannatech business?? Life is a series of cycles. A cycle is no more than a circle so turn yourself back around.

2. Stuck in Five? Then go back to Stage One

Get a new revelation...today we have it...

New Mannatech...wellness not sickness; simpler and much more fun! No guarantees, no imply heal cure mitigate,

New motivation: Welcome Back, Incentive, Sweepstakes!

“Change your music, change your dance.” Your choice!

Success is not money...we all can achieve money but will it bring happiness? No, in fact the most successful people find a need to go and re-create themselves because they to will get stuck in crystallization.

Each stage is just that ..a stage; they too will pass. So do not get stuck!

3. What you need to reposition yourself...

a) Environment...needs to change for you to change. Do you have the right people around you for where you are going?

Identify those who are navigationally right for you.

Don't come from need, rather come from what you can offer them.

As you sow, so shall you reap.

“One cannot run with chickens and then soar with eagles!”

b) New eyes... “you can change the outcome of your life if you will refuse to give up hope and each day refine your vision of who you really are.”

Life is not fair...but statistics do not affect you unless you choose to let them.

TD talked about the situation of blacks; statistically there are more 18-22 years old blacks in jail today than in college. Again these statistics do not need to control you. Look at social security statistics.

“Anger without action leaves us bitter instead of better.”

Voice your outrage...life is not fair, get it out of your system by screaming it at the top of your lungs as often as you choose, but do not

Let this truth halt you in your progress.

We can compare to many Biblical characters...Joseph for one.

Become a student of your own success.

c) Perseverance...lose some battles to win the war.

What does this look like today?

Texas AG? Skin care?

Allow yourself to hope again so you can rekindle the passion.

Our greatest learning opportunities often come from our greatest mistakes.

“The key is not to allow our frustration, past disappointment, present complacency or personal pride to blind us....”

d) facing the giant: you must get real with your current financial situation and take responsibility...face the fear and go through it.

4. Our personal war on the terrorism of **MEDIOCRITY**

a) We need to fight hard against our little voices, our tendencies to “accepting second rate, average (or below average), that which is middling, ordinary commonplace, run of the mill.”

Our goal needs to be excellence, drive for the extraordinary, the best the remarkable and the first-rate.

“Mediocrity places the blinders of the mundane on you.”

b) Throw off old limits.

Are you willing and ready to give up the past perceptions and perilous patterns that have kept you in the ditch instead of trucking down the highway?

What are you doing today to prepare for a greater future?

Stopping change is futile; preparing for change is critical.

Some of us just wait for change; others anticipate and prepare for it.

Which are you?

c) Gratitude is critical. It is one of the greatest antidotes to complacency and mediocrity. Before you go reaching for great abundance, first assess what you have that comes for free...and have a sincere appreciation for that. The cost of happiness is really a lot less than you think.

5. Bring those you love with you...keep the balance in your life as you reposition yourself for your greatest success.