## Reasons to be Unreasonable: the 10 Fundamental <u>Powers of Extraordinary Leaders</u>

Monday Call: June 24, 2013

- Weekly Mission Live Stream Monday at 8 PM EST, 9 PM EST, 10 PM EST, 11 PM EST. <u>http://www.m5mlive.tv</u> or 24/7 <u>http://www.m5mlive.com</u>
- TNL Merri-jo Hillaker – 7:30 Pm CDT at Mannatech Corporate offices or www.mannatechlive.com
- Thursday night XFM Support Call at 8 Pm CDT 800-768-2983 access code 4717417#
- Mannaquest 2013.... Not too late to register... Orlando June 28-30, Chicago July 12-14
- Building Champions Call Saturday morning's at 11 AM EST- (800)768-2983 Access Code – 4717417#
- Weekly Strategy Video **Building Champions with Bo Short -** Every Monday Morning on <u>www.mannatechlive.com</u>
- Customer Loyalty Program
- New Materials on Resource Library
- Branson: They will be breaking out New Skin Care Product

By Tony Robbins

- 1. The Power of Vision
  - a. Must be larger than yourself
  - b. Leaders embrace what moves them, transforming these inspirations into clear visions of what they must.

Suggested reading: Myles Munroe, "The Principle and Power of Vision"

- 2. The Power of Unreasonable Expectations
  - a. To receive the ultimate rewards, you must live by the ultimate standards.

b. Leaders are unreasonable men and women who refuse to be bound by the past while reserving their most unreasonable standards for themselves. Suggested reading: John Elkington and Pamela Hartigan, "The Power of Unreasonable People"

3. The Power of Conviction

a. The quality of your life is in direct proportion to your ability to deal with uncertainty.

b. Leaders confront uncertainty with their own internal certainty.

Suggested reading: Peter Wallison, "Ronald Reagan: The Power of Conviction and the Success of his Presidency"

- 4. The Power of Connection
  - a. True leaders have an uncanny ability to care and connect

b. This care is sourced by thoughtful interactions and understanding the motives of others.

Suggested watching: www.connectionmovie.com

- 5. The Power of Passionate Communication
  - a. To inspire others, you first must be inspired.
  - b. Inspiration is channeled through bold and heartfelt communications that express your high standards and convictions.

Suggested reading: Simon Sinek, "Start with Why"

6. The Power of Strategic Innovation

a. Leaders constantly innovate, anticipating the roads ahead and staying ahead of the trends.

b. Strategic innovation is a daily habit.

Suggested reading: Robert Johnston and J. Douglas Bate, "The Power of Strategic Innovation: A new Way of Linking Creativity and Strategic Planning to Discover Great Business Opportunities"

7. The Power of Action

a. Leaders are bold. They are men and women of action.

b. Action does not come out of conversation...rather change in psychology, mindset and physiology.

c. Leaders have the power to get others to take action as well.

Suggested reading: http://www.success-attitude.com/principles/action1.html

## 8. The Power of Truth

a. Truth penetrates...it has power.

b. Leaders tell everyone they interact with the truth.

Suggested reading: William George Jordan, "The Power of Truth"

## 9. The Power of Character

a. Leaders are responsible, consistent, courageous, loyal, and fearless.

b. They learn from their mistakes and use these lessons to make progress and get results.

Suggested reading: "The Power of Character" edited by Michael Josephson and Wes Hanson

## 10. The Power of Giving

a. Ultimately, no man or woman is happy unless they have found a way to contribute beyond themselves.

b. They don't give to be acknowledged, they do it because it is right. Suggested reading: Azim Jamal, "The Power of Giving" Bob Burg, "The Go-Giver"

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