

# Why Network Marketing is the Only Way to "Save" this World Economy

Monday conf call 11/08/10

**Mannafest 2011 Registration: put your stake in the ground March 10-12**

**Update from the Bahamas**

**US Texas Roadshow starts Nov. 8:**

<http://www.mannacomm.com/nahispanicroadshow2010/HispanicRoadshow.pdf>

**Mexico Roadshow Nov 16:**

[http://publications.mannatech.com/print/MX\\_RoadShowFlyer\\_110310.pdf](http://publications.mannatech.com/print/MX_RoadShowFlyer_110310.pdf)

1. History of network marketing
  - a. Trace its roots back to direct selling more than 100 years ago  
Encyclopedia Britannica, Tupperware, and Avon
  - b. Amway then took it to another level
  - c. Today it has yet made new steps
2. Impact globally can not be pinpointed
  - a. It is too large
  - b. Impact is so widespread...look at Direct selling statistics
3. Examine the world as it is today
  - a. Over 6 billion people...and making a conservative assumption, 1/3 of those employable
  - b. No group of industries can sustain 2 billion jobs  
Just look at the US...where are the majority of jobs coming from? See attached articles.
  - c. This is happening in every developed country...as we get more technologically advanced, we also move away from a labor based economy. Look at companies like Microsoft, Apple, etc.
  - d. Also, the jobs we lost in this current recession many are "never coming back."  
As more and more people become educated and employable, less and less jobs available.
4. Only logical Solution: Build a Professional Business out of Delivery of Services
  - a. Allow people to work out of their homes and at the same time

- (1) Be a mom or dad or whatever you choose
- (2) Create a profession on delivery of goods and services

across the planet

b. You also have a growing segment of the population that does not want to "work" (have a job) for a living.

Nothing fits this flexibility like the networking industry.

c. Economies of BRIC (Brazil, Russia, India, China) are changing fast. Sons of farmers are not wanting to farm. Spirit of entrepreneurship is gaining incredible momentum.

5. Why is all of this important to you?

Use all of this information to help people understand not just Why Mannatech but Why Network Marketing. Options for jobs especially in the more developed nations, is a thing of the past. Act now to secure your future.

All of this is terrific marketing material for the "job" opportunity you are presenting.

# Aughts were a lost decade for U.S. economy, workers

By Neil Irwin Washington Post Staff Writer Saturday, January 2, 2010; A01

For most of the past 70 years, the U.S. economy has grown at a steady clip, generating perpetually higher incomes and wealth for American households. But since 2000, the story is starkly different.

The past decade was the worst for the U.S. economy in modern times, a sharp reversal from a long period of prosperity that is leading economists and policymakers to fundamentally rethink the underpinnings of the nation's growth.

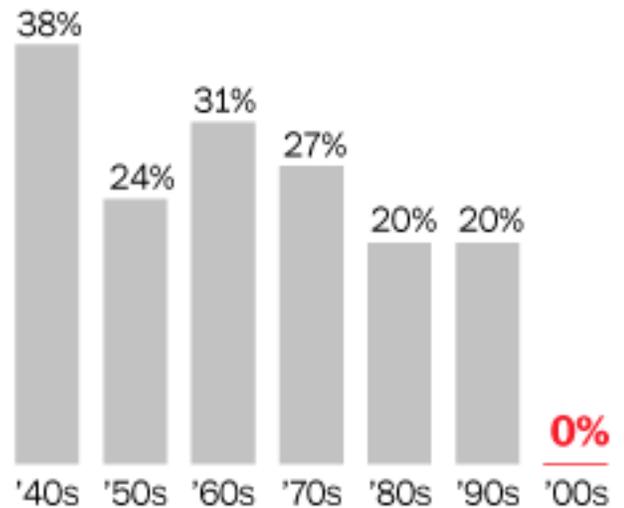
It was, according to a wide range of data, a lost decade for American workers. The decade began in a moment of triumphalism -- there was a current of thought among economists in 1999 that recessions were a thing of the past. By the end, there were two, bookends to a debt-driven expansion that was neither robust nor sustainable.

There has been zero net job creation since December 1999. No previous decade going back to the 1940s had job growth of less than 20 percent. Economic output rose at its slowest rate of any decade since the 1930s as well.

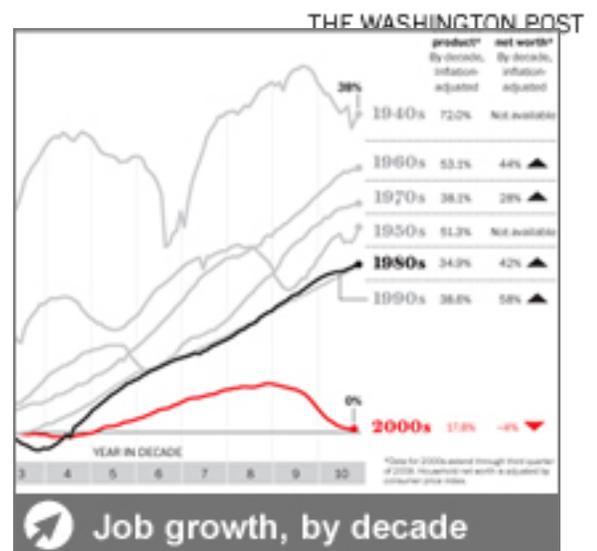
Middle-income households made less in 2008, when adjusted for inflation, than they did in 1999 -- and the

There was **zero net job creation** in the first decade of the new millennium, compared to healthy job growth in each of the previous six decades.

**Job growth: percent change in payroll employment.\***



\*2000s extends through Nov. 2009



number is sure to have declined further during a difficult 2009. The Aughts were the first decade of falling median incomes since figures were first compiled in the 1960s.

And the net worth of American households -- the value of their houses, retirement funds and other assets minus debts -- has also declined when adjusted for inflation, compared with sharp gains in every previous decade since data were initially collected in the 1950s.

"This was the first business cycle where a working-age household ended up worse at the end of it than the beginning, and this in spite of substantial growth in productivity, which should have been able to improve everyone's well-being," said Lawrence Mishel, president of the Economic Policy Institute, a liberal think tank.

### **Question of timing**

The miserable economic track record is, in part, a quirk of timing. The 1990s ended near the top of a stock market and investment bubble. Three months after champagne corks popped to celebrate the dawn of the year 2000, the market turned south, a recession soon following. The decade finished near the trough of a severe recession.

But beyond these dramatic ups and downs lies an even more sobering reality: long-term economic stagnation. The trillions of dollars that poured into housing investment and consumer spending in the first part of the decade distorted economic activity.

Capital was funneled to build mini-mansions in Sun Belt suburbs, many of which now sit empty, rather than toward industrial machines or other business investment that might generate economic output and jobs for years to come.

"The problem is that we mismanaged the macroeconomy, and that got us in big trouble," said Nariman Behravesh, chief economist at IHS Global Insight. "The big bad thing that happened was that, in the U.S. and parts of Europe, we let housing bubbles get out of control. That came back to haunt us big-time."

The housing bubble both caused, and was enabled by, a boom in indebtedness. Total household debt rose 117 percent from 1999 to its peak in early 2008, according to Federal Reserve data, as Americans borrowed to buy ever more expensive homes and to support consumption more generally.

Consumers weren't the only ones. The same turn to debt played out in commercial real estate and at financial firms. It resulted in a corporate buyout boom that often produced little of lasting value. It is a truism of finance that for businesses, relying heavily on borrowed money makes the good times better but the bad times far worse. The same thing, as it turns out, could be said of the nation as a whole.

The first decade of the new century was an experiment in what happens when an economy comes to rely heavily on borrowed money.

"A big part of what happened this decade was that people engaged in excessively risky behavior without realizing the risks associated," said Karen Dynan, co-director of economic studies at the Brookings Institution. "It's true not just among consumers but among regulators, financial institutions, lenders, everyone."

The experiment has ended badly. While the stock market bubble that popped in 2000 caused only a mild recession, the housing and credit bubble has had a much greater punch -- driving the unemployment rate to a high, so far, of 10.2 percent, compared with a peak of 6.3 percent following the last such downturn.

The impact of the real estate crash has been broad. Among middle-income families, 69 percent owned a home in 2007, more than four times the proportion owning stocks. And as the housing meltdown cascaded through credit markets, the banking system was buffeted, rocking the whole financial system on which the world's economy rests.

### **With luck, lessons**

Economists and policymakers will be chewing on the lessons of

the Aughts for many years to come; the events of the past two years alone are enough to launch a thousand economics dissertations. If past periods of economic trauma are a guide, this research will yield a deeper understanding of how to manage the economy.

The Great Depression of the 1930s led to new insights about the impact a financial collapse can have. The primary lesson -- espoused by Ben S. Bernanke as an academic before acting on it as Fed chairman -- was "Don't let the financial system collapse."

The Great Inflation of the 1970s brought a rethinking of what drives inflation, such that economists now put a premium on maintaining the credibility of central banks and keeping inflation expectations in check.

The lessons of the Bubble Decade are still being formed. At the Federal Reserve, the major lesson that top officials have taken is that bank regulation shouldn't occur in a vacuum; rather than monitor how individual institutions are doing, bank supervisors should try to understand the risks and frailties that the banking system creates for the economy as a whole -- and manage those risks.

Fed leaders have been more skeptical of the idea that they should routinely raise interest rates to try to pop bubbles. "I can't rule out circumstances in which additional monetary policy actions specifically targeted at perceived asset price or credit imbalances and vulnerabilities" would be advisable, Fed Vice Chairman Donald L. Kohn said in a recent speech.

"But given the bluntness of monetary policy as a tool for addressing developments that could lead to financial instability, the side effects of using policy for this purpose, and other difficulties, such circumstances are likely to be very rare."

And the question of how Washington can prevent a recurrence is an overarching theme in the Obama administration's efforts to overhaul the financial system and support growth through

investments in clean energy and other areas. "One of our challenges now," President Obama said in November, "is how do we get what I call a post-bubble growth model, one that is sustainable."

The financial crisis is, for all practical purposes, over, and forecasters are now generally expecting the job market to turn around early in 2010 and begin creating jobs. The task ahead for the next generation of economists is to figure out how, in a decade that began with such economic promise, things went so wrong.

# Zero 10 Year US Job Creation

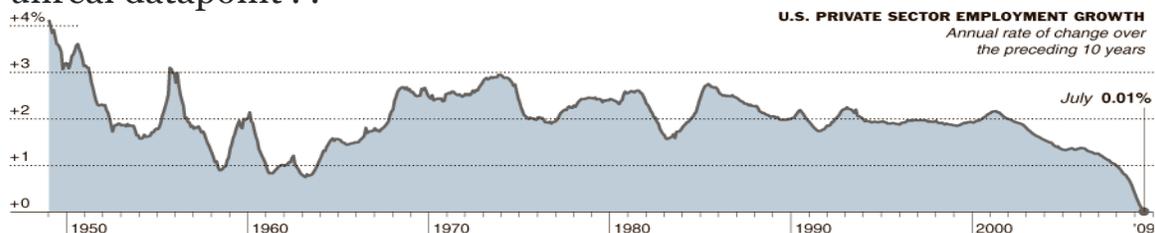
By Barry Ritholtz - August 8th, 2009, 7:47AM

Floyd Norris notes an astounding data point:

“For the first time since the Depression, the American economy has added virtually no jobs in the private sector over a 10-year period. The total number of jobs has grown a bit, but that is only because of government hiring.

The accompanying charts show the job performance from July 1999, when the economy was booming and companies were complaining about how hard it was to find workers, through July of this year, when the economy was mired in the deepest and longest recession since World War II. For the decade, there was a net gain of 121,000 private sector jobs, according to the survey of employers conducted each month by the Bureau of Labor Statistics. In an economy with 109 million such jobs, that indicated an annual growth rate for the 10 years of 0.01 percent.”

The starting point for the past 10 years is right at the peak of the dot com employment boom. But even taking that into account, this is an unreal datapoint . .



**ANNUAL RATE OF CHANGE IN EMPLOYMENT July 1999 to July 2009**

<b>Manufacturing</b>	- 3.7%
Machinery	- 3.8
Computer & electronic products	- 4.4
Motor vehicles and parts	- 6.7
Food	- 0.5
<b>Air Transportation</b>	- 2.2
<b>Accommodations</b>	- 0.6
<b>Retail Trade</b>	- 0.2
Automobile dealers	- 1.3
Building materials & garden supplies	+ 0.7
Food & beverages	- 0.5
Health & personal care	+ 0.9
Gasoline stations	- 1.2
General merchandise	+ 1.0

<b>Professional &amp; business services</b>	+ 0.4%
Legal services	+ 0.7
Accounting	+ 1.1
Architectural & engineering	+ 1.2
Computer systems design	+ 2.5
Management & technical consulting	+ 5.1
Temporary help services	- 3.5
<b>State and local government*</b>	+ 0.9
<b>Federal government**</b>	+ 1.2
<b>Education†</b>	+ 1.7
<b>Food services &amp; drinking places</b>	+ 1.8
<b>Health care</b>	+ 2.4
Home health care	+ 5.0
Hospitals	+ 1.8

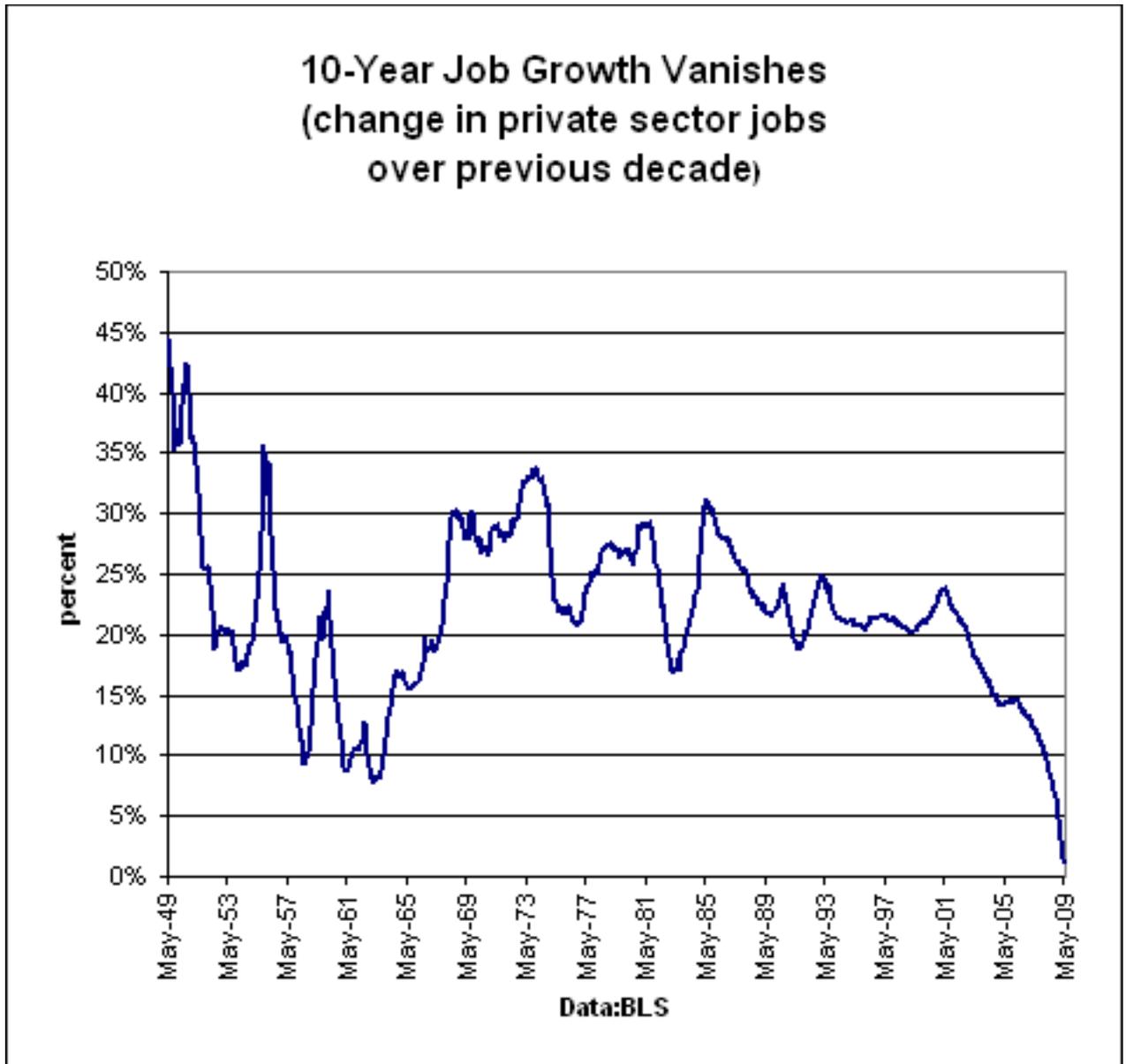
\*Excludes education \*\*Excludes postal service †Includes private school employees as well as state and local government employees.

Source: Bureau of Labor Statistics, via Haver Analytics.

# A Lost Decade for Jobs

Posted by: Michael Mandel on June 23

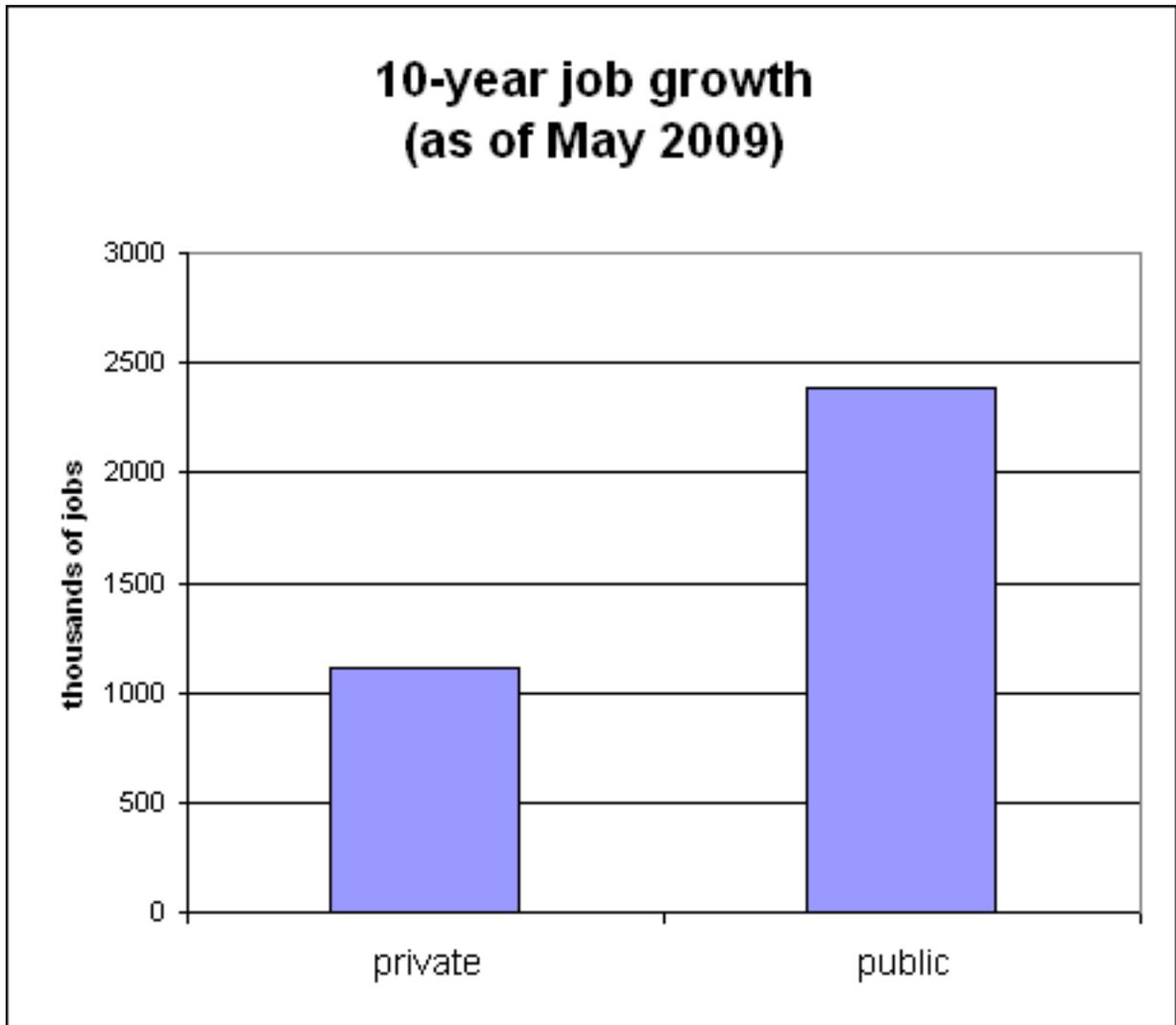
Private sector job growth was almost non-existent over the past ten years. Take a look at this horrifying chart:



Between May 1999 and May 2009, employment in the private sector only rose by 1.1%, by far the lowest 10-year increase in the

post-depression period.

It's impossible to overstate how bad this is. Basically speaking, the private sector job machine has almost completely stalled over the past ten years. Take a look at this chart:



Over the past 10 years, the private sector has generated roughly 1.1 million additional jobs, or about 100K per year. The public sector created about 2.4 million jobs.

But even that gives the private sector too much credit. Remember

that the private sector includes health care, social assistance, and education, all areas which receive a lot of government support. I've been talking about the HealthEdGov sector. Take a look at this table:

### 10-year Job Growth: HealthEdGov Sector Dominates

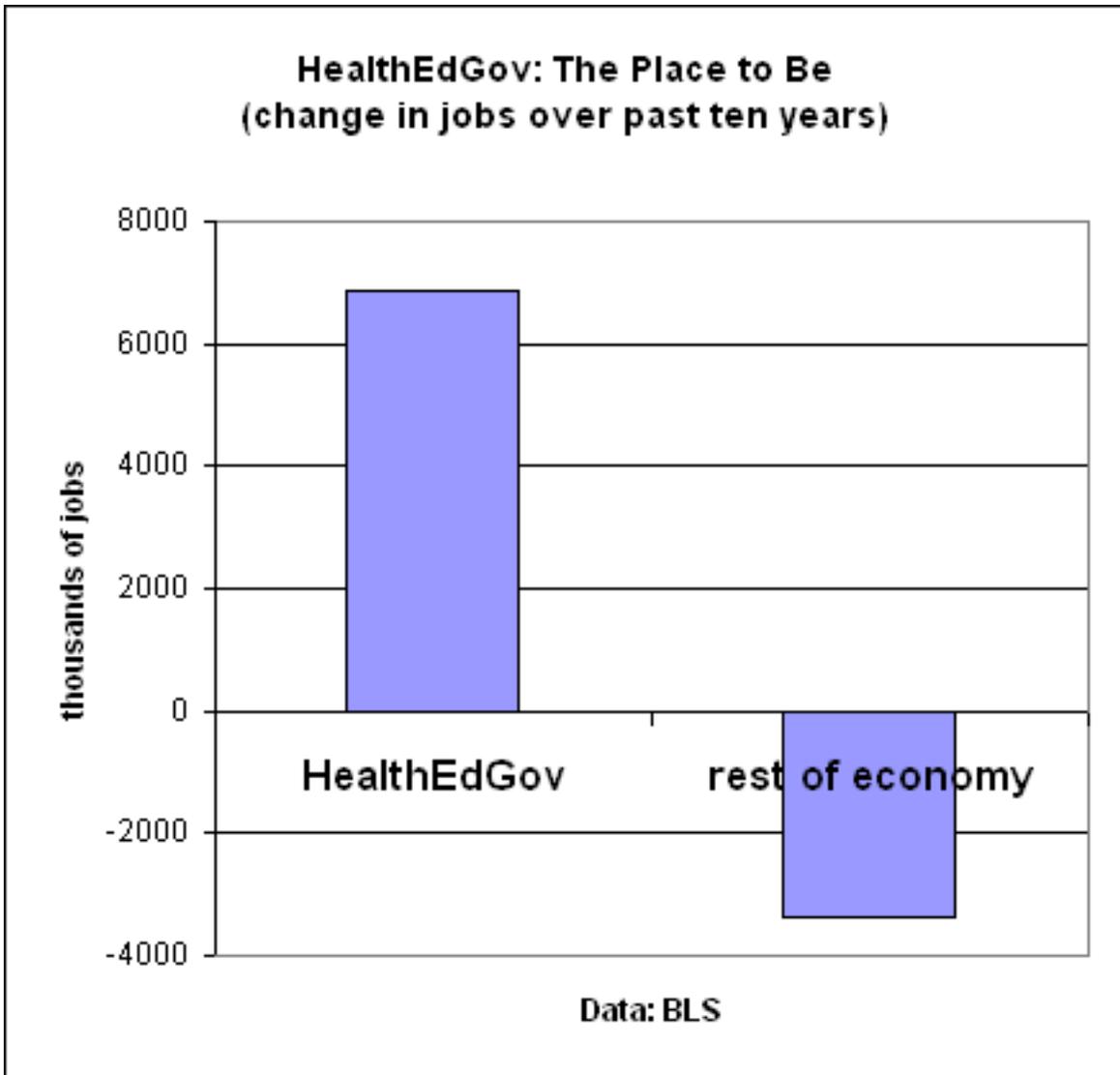
Industry	Change, May 1999-2009 (thousands of jobs)*
Private healthcare	2898
Food and drinking places	1567
Gov educ	1390
Professional and business services	885
Gov except health and ed	843
Social assistance	796
Private education	772
Arts, entertainment, and recreation	188
Gov health	148
Mining	133
Financial activities	130
Utilities	-40
Transportation and warehousing	-43
Retail	-91
Accomodations	-119
Wholesale	-166
Construction	-238
Information	-525
Manufacturing	-5372

\*Gov health and gov educ based on April 2009 estimates

Data: BLS

Most of the industries which had positive job growth over the past ten years were in the HealthEdGov sector. In fact, financial job growth was nearly nonexistent once we take out the health insurers.

Let me finish with a final chart.



Without a decade of growing government support from rising health and education spending and soaring budget deficits, the labor market would have been flat on its back.