

Millionaire Networkers...Top 10 Secrets

Monday May 21, 2018

- Next TNL is May 22nd at 7:30 PM CT - Dr. Nugent will be speaking on Ambrotose Life
- Check out the new Ambrotose Life landing page and the email campaigns on Mannatech+
- Are you using the new www.mannatechsuccess.com website?
- The "May Madness" Incentive has 10 days left.... Win your luggage...
- Updated "Glyconutrient The Missing Link in Human Nutrition" brochures available this week. Order yours on <http://www.mannatrain.net/order-materials.html>
- No Monday Call Next Monday – Memorial Day

Eric Worre Live, Sunday May 20, 2018

1. Unshakeable BELIEF-

- a. Believe Bigger, Faster
- b. Believe in
Company
Products
Network Marketing as a profession
In themselves
- c. UNMOVABLE
So, when someone doesn't have as strong a belief, their belief transfers to them.

2. Absolute total FOCUS

- a. Focus on goals, their contribution, development of team, their outcomes
- b. Open to innovation but not distracted!
- c. They get on the RR track and STAY on it...
They don't go into the ditch, they don't look at other opportunities
They don't look for everyone else's systems
They don't test new theories with downline
They only share in proven systems
- d. Brian Tracy from Mannafest: #1 most important characteristic for success from billionaires around the country: FOCUS

3. CONSISTENCY

- a. So good at staying in their effort, their recruiting, in staying in contact with downlines, in all activities to create best business.
- b. Divide days into productive versus non-productive
(1) For most of us, we had less than 30 good solid business days all year

(2) The \$1 mill earners have a couple of hundred (200+) good business building days

4. HARDWORK...call it Immersion/Obsession

- a. Not stalker-like, but immersing yourself into the MLM universe
- b. Obsessed with growth, obsessed with helping others, obsessed with saving children
- c. It is not enough to be just involved, you have got to be **sold out!!**

5. Constant IMPROVEMENT

- a. Go to events, learn and put it into action
- b. Read more books, understand, teach, practice it
- c. Looking through breakthroughs in every area of network marketing
Responding and making tiny little course changes to keep the team on track.
- d. You can't beat a person who keeps investing in getting better!
- e. Don't get stuck in personal development!

6. SOLVE PROBLEMS FAST...No Drama

- a. Fast is the KEY word.
- b. Anyone can solve a problem but they take way too long.
- c. Grab the problem (drama, problem, crisis,) take immediate action
do not allow cancer to fester in the group.
- d. No one is allowed to participate in inappropriate behavior...deal with it FAST

7. COMPETITIVE

- a. When there is a competition, they are ready to go
- b. They hate not qualifying for an incentive. They hate not having 20-50 members along.
- c. They hate to lose themselves or cause others to lose
- d. They are WINNERS!! These people run toward competition.

8. CULTURE

- a. Create a culture that others don't do.
- b. They decide what they want their team to be known for
What specifically??
 - Big Heart?
 - Speed?
 - Show up at events?
 - Flip Flops? Suit?
 - Christian?
- Leaders build a culture on purpose!!
- c. Then they promote that culture into their organizations

9. SIMPLICITY

- a. Keep the process simple

- b. Don't just keep adding on adding on adding on...
- c. Never lose the simplicity because then you lose the duplication.
- d. How can you simplify your training, your approach...think of radical simplicity
- e. Be against complication!!

10. Strong VISION

- a. They have a strong VISION for the future...where it is going to grow.
- b. They have a vision for their downline, each one of them.
- c. They have a vision to go change the world
- d. They have a vision for their legacy
- e. Not just following along... They are on fire for the VISION
people join that leaders vision more than they join the company!
- f. They get inspired from that vision!!
- g. These million dollar earners paint their vision stronger than anyone else and communicate that with the world...