

Mannaquest 2011: The Best Yet!!

Monday Call, September 12, 2011

Real Switch Boot Camp – See info attached or go to www.mannatrain.net
Tuesday Night Live – Kevin Robbins 7:30 PM CST Mannatech Corp
Offices or www.mannatechlive.com
“Texas-Sized Super Saturday Training” Sept 24 – Mannatech Corp Offices
Check out new and Improved www.allaboutmannatech.com

An incredible weekend that brought new hope and renewed confidence in not only the Mannatech business model, but also what we as entrepreneurs can do for this country and for this world!

Friday Morning:

Celebrating Entrepreneurs

Merri-jo Hillaker

Great review on historical perspective of Entrepreneurship...emphasizing that what will save this country from economic plight will only be entrepreneurship which is what we were founded upon. It is patriotic!

Marion Culhane

We need to have the right vision...then commit because once you commit, all providence aligns. the most important thing for an entrepreneur to have is confidence.

Don Partridge

When you have a job, you are working for an entrepreneur making his dreams come true, not yours! This model of network marketing is an anti-greed model unlike corporate America. We are in advertising...no one sets our pay, no downside! There are no other products like ours...no one has their science taught in every med school; the sugar code is the future! When someone says they like their vitamin, then tell them "If you like yours, you will love this one...it is Star Trek the next Generation!"

Phil Peters

Not everything always goes well for an entrepreneur but as an entrepreneur you can always recreate whatever money you lose. He and Kathleen have written a book, "What Do I Do Now?" Entrepreneurs are changemakers...they are architects of change to the end. His dad had him read a book when he was young saying, "You will learn more about business from this book than any other..."Think and Grow Rich."

Dr Rob Sinnott

He was an entrepreneur until he came to work for Mannatech. Gave his history of starting in a biotech firm, that did not work so he went to work for the gov't. When he was told to "slow down, and quit being so efficient", he realized he was exchanging time for dollars. So, he and his wife started their own

company on the side. "Gov't work gives you plenty of time to think about what you are going to do next."

Recent job report for US: in August we created ZERO jobs. It is truly the time for Entrepreneurs!

The Problems-Malnutrition and the Economy

Sam Caster

The Mannatech Legacy....to end global malnutrition through a vehicle which can save the US and world economy.

2 biggest challenges from a 1996 Survey: Health and Finances

Anything change? In last 15 years everything has even gotten worse. People assuming everything will be okay are like lambs being lead to slaughter. Why are we less healthy?

Today, unhealthy eating and physical inactivity is leading cause of death. 75% of our health costs attributable to these two things.

US Center of Public Health

90% of our money we spend on foods buys processed foods today

Food Inc: "we are eating edible foodlike substances"

Why don't we change it?

Because the world's most profitable industries accumulate profits from maintaining the status quo.

Read "The Wellness Revolution"...Food Growers, Food Manufacturers, Pharmaceutical companies are all complicit in this

Big Pharm profits hugely from bad health!!! They want to change it? No way!

He showed the article from UK on new health condition: those obsessed with finding quality food and supplements

www.guardian.co.uk/society/2009/aug/16/orthorexia-mental-health-eating-disorder

Study shows malnutrition 80.8% higher in obese children.

Our legacy now? our children will not lie as long as we do.

Our Economy: Read the book "I.O.U.S.A."...it will shock you

60 trillion in unfunded liabilities

Soc Security was projected to go bankrupt in 2017...well due to recent recession (last 4 years), Soc Sec went bankrupt in 2010.

The 2006 Medicare Part D bill??? Well that program alone has a greater unfunded liability than all of Social Security!

Solution: Us as Social Entrepreneurs

Used the Inc Mag. May 2011 "Six Ways to Save the World"

Terrific articles 1. The product is the social vehicle that triggers change

2. The product is a response to market demand

3. The business cannot be separate from the mission

Told the Tom's Shoes story (Quality of the mission is what made the diff)

"We are in the right place in history...we can either allow history to unfold, or we are the generation that chose to change history."

We need an army of compassionate soldiers to tell the world.
It is not about having a big problem...it is about having a great solution!

Real Food Technology Opportunity

Al Bala

Do we understand the Problem?

Opportunity: finding a need and filling it; finding a problem and solving it

A Problem defines an Opportunity: definition

"4 integrated elements all of which are present within the same time period which we call the window of opportunity"

1. We were all sent to solve a problem
2. Means to fulfill it
3. Method to apply the means
4. Method to benefit from solving it

Al has been in this industry for 30 years...always knew something missing, something greater. Today, "We are here to fulfill a greater mission!!"

1. The Need

Clear by Sam's talk...just watch "Food Matters", "Future of Foods", "Food Inc.", "Super Size Me"

The bigger the problem the bigger the opportunity!! SEE THIS!

And it is GLOBAL; so should you be. Success comes when you are being bold.

2. Entrepreneurs need a mechanism

Leverage...do you understand this? build with the speed of light because there are millions of children who depend on it.

Through globalization we lost 8 million jobs; when is globalization your friend?

When you can solve a global problem! If we solve 1% of the problem we will be a \$1 billion company! (with 10, 000 Platinum Presidentials)

3. Entrepreneurs need a method

This weekend will give you a plan to run on and a simple system to work it.

4. Need a Method to Benefit those who participate

Our compensation plan is the best in the industry..."I have been around and continue to examine plans as they arise, and nothing is like ours."

God will do for us as we do for others.

The Best Product Technology

Steve Nugent

The problem is REAL.

The two most important days in our lives:

the day we are born and the day we understand our purpose

The most important product for your health today is Ambrotose.

Our foods have been failing us since 1950. In his book in 2004 the statistic was our foods have lost 28% of their value. Recent stat is 38% loss.

The reason the Dept of Ag keeps upping the amount of fruits and veggies we need to consume daily: we keep reducing the value of the ones we grow.

These are critical phytonutrients! Can use the recommended servings as a great tool to get people on the products.

Today, 7-13 servings of fruits and veggies needed daily!

Potential customers: 150,000,000 take vitamins

95% sold are synthetic

The public DOES NOT KNOW what you know!

We take the highest amount of vitamins in the world...we are ranked 72nd in health (synthetics NEVER will equal health)

Do consumers know their vitamins come from fossil fuels?

Our body does not make enzymes to digest rocks and petroleum!

He showed the tin with 5 vit supplements as they occur naturally and then after heated. Everyone oozed black residue except Phytomatrix.

When you heat plants, they turn brown. Oil and Petroleum products will ooze black. And the Children's Vit (we assume Flintstone Chewables) turned completely black.

New England Journal of Medicine published a compilation of 47 studies on vitamins and minerals showing that taking synthetic vitamins may not support your health.

A number of these studies were stopped due to increase in the death rate.

We know by studies that body absorbs natural better than synthetic...he showed two slides.

"Food not Nutrients is the Fundamental Unit of Nutrition" article...our products are real food technology.

Organic is not the issue...even plants organically grown are affected by the toxins in the air (look at study of toxicity found in Arctic and no chems are sprayed within thousand miles). Mannatech totally controls the environment of their hydroponic growing facility.

Our Phytomatrix is truly a complete plant blend of nutrients where we get the majority of nutrients synergistically working together from one plant.

Friday Afternoon

New Omega 3 with Vitamin D

Dr. Steve Nugent

Vitamin D3 is critically short in the American diet...primary form needed in our bodies comes from living animals

It's Benefits:

1. absorption of calcium
2. Build strong bones
3. Increase muscular skeletal health
4. Regulate immune system
5. Improve mood

Who needs it? Everyone!

Sunshine is not the way...

Sunblock, skin color, etc all play a role to stop conversion/absorption process.

Older adults need more.

Vitamin D and Omega 3's work so well together

Many studies show together they help support the body to have a normal inflammatory response.

Help support the development of brain, eyes and nerves in children up to 12 years of age.

Issues people raise...

Krill is better?? Why do they say that? because the body absorbs it faster. So why is faster better? When the body needs this all day long who cares how fast?? Just take it everyday and you get the benefit.

The intl. organization of EPA and DHA (Omega 3's) said in response to the Krill users assertions: "We welcome the effect the krill people are having on increasing the awareness of the need for Omega 3's....and we look forward to the time they have scientific evidence to support their claims."

Mannatech uses only the top grade of fish oil (in fact the manufacturer of our oil has given us the exclusive on that grade). And this company has done more purity and efficacy studies on their oil than any other fish oil company in the world.

If you find a fish oil where they add ethyl esters to it, they are using a low grade oil to start with...fish do not come with ethyl esters. This is the stuff you get at discount stores!!

Plant or human Omegas:

Recent studies show that the conversion rate of a lot of the plant sources (like flax seed) is less than 1% average by weight!

Dr Nugent recommends we read the 2 blogs by Dr Erica as well as Dr Nugent's piece on healthscience.net

The Challenge with Synthetics

Dr. Rob Sinnott

Value proposition with Real Food Technology:

"It is a bit more expensive but I think you are worth it!"

We need to understand the true value...he showed two "plants": a green thriving plant and then a chemical processing plant. Your choice!

From the chemical plant: abundant, easy to standardize, derived from fossil fuels, and purity is typically 99.9% (it is that last .1% that is causing so many problems as we have seen from vit C from China, etc.)

From Real Plants: Natural, expensive to isolate and purify, not easy to standardize, only recently available in commercial quantity.

Prior to 2006, it would have been impossible to put together a product such as Phytomatrix.

Biosynthesis of say Vit E in plants: very gentle environment as well as gentle enzymatic processes. Natural Vit E has 4 different isomers and plastiquinone, a great anti-oxidant. A chemical synthesis of Vit E: (this was absolutely

shocking and everyone needs to listen to it on the replay...all the harsh chemical interactions).

Our job: make people aware

Glyconutrients are kind of complicated...vitamins are not.

The Real Switch Challenge

Sam Caster

Switch from synthetic to real food vitamins is one of the components

Switch from traditional technology to innovative technology like glyconutrients

Switch from employee status to entrepreneur

Switch from hype to heart and truly making a difference

If you just change one thing you can change everything.

Just educate 1% and we will have 5 million more consumers

We need to have a sense of urgency around this...1 child dies every 6 seconds, 14,000 every day

Our Mission:

#1. Need to Educate

#2. Need to Inspire

Al Bala

New Incentive Program...2012 will be the Best Year of Your Life...kick off this incentive through the end of 2011...4 months of Massive Action

For Existing Associates: (those who enrolled prior to BP 8):

Win an IPAD

How? Just get TWO to take the Challenge and win theirs

Do they have to Win before December 31 2011? No, just have to enroll before 2012

Greatness of this new Program? It runs forever...it is a new part of our comp plan going forward for all new associates.

Greatness for all of you pre-existing associates other than ability to WIN a new IPAD with it?

You now have a Roadmap to bring on every new associate, and by getting 4, you have your MAP to Platinum (18 month track).

Build a New Club: Young Healthy and Fun!!!

Incentivize your Existing Associates to do the same

Kick off now!

Everyone needs to Watch the Video now available on resource library.

Ray Robbins

Loves this incredible Switch Program

We have it all...

Evidence based nutrition

Purpose

Income Security

Friday Night

Recognition of Presidentials and Upgrading Presidentials/Outstanding Bus Builders

As always great to hear from those who have worked so hard and done so well to get to Presidential. They are inspiring.

Associate Stories

Jeff Allen gave a great talk. He shared his story and the WHY he is so dedicated to the mission.

Give for Real Update

Ray Robbins hosted a segment recognizing the associates in Mannatech who have the highest number of Auto Orders supporting the Give For Real Program.

Here they are in order of # of auto orders:

1. Doug Wickham
2. Galen Lassiter
3. Merri-jo Hillaker
4. Don and Valerie McCormick (used to be Cox)
5. Kathy Martz
6. Silence and Nat Weeks

What an honor for all to receive huge Checks...pay it forward evidencing what their respective downlines had contributed to the Give For Real. I know I speak for all of us on stage that evening when I say "All the thanks go to the wonderful members of our organizations who have committed to help save the lives of these most vulnerable children throughout this world. We thank all of you in all of Mannatech for making a stand."

Saturday Morning

The Million Dollar Club

This year Mannatech separated the group out to be \$1-\$2 million, \$2-\$5 million, \$50-\$10 million and then \$10 million plus.

The Enabnits are the only ones to have reached over \$10 million in compensation (Jett obviously too but he was not there) and they spoke. Lora Enabnit was very funny and read a great poem that you can hear on the replay.

Ray Robbins

It is a great thing to see all these people earn this kind of money. "Don't you want to see great people with good hearts have greater influence?"

More money just makes you more of who you already are.

Compensation Plan Fundamentals

Kevin Robbins

A number of comp plan changes for everyone to realize all of which will be implemented at the beginning of Bus Period 10.

He first discussed the benefits of a Mannatech Business:

1. Tax Advantages
2. On-going Income
3. No boss
4. Work from Home
5. Personal Development Training
6. Lifestyle of Choice

New Pack:

They have added a Pack that matches our new Combo Order:
\$159 Pack (no free shipping on the Pack just on Auto Order)

Power Bonus:

1. Can still make Power Bonus with 6 but now can get it with 6 anywhere with no more than 3 in one leg.
Now can also earn Power Bonus with 4 if all 4 are sponsored by you.
Why great? Because we have a comp plan that is now consistent with building 4 by 4 structure.
2. Second Generation Bonus is now gone
3. Fast Start Bonus is gone (so if wanting to earn it better get to work now so earn it before end of this Bus Period)
4. PQC will no longer go away and Mannatech is putting back in all PQC lost since BP10 of 2010.

Star Bonus

Changed from \$88, \$66, \$44 and \$22 to \$80, \$60, \$40, and \$20.

Team Bonus

This was also changed like the Power Bonus.
You can still get 6 as before (no more than three in each of two legs)
Or you can get 4 directly sponsored by you (either buying new pack or Qual Auto Order).
**Can not lose Team Bonus if someone under you in one leg takes off...so just need the structures above.
Also, all RD's are now guaranteed to make at least \$100 per Business Period.
Grace Period is no longer needed.

Team Development Bonuses

First generation TDB reduced from \$20 to \$15
Second Generation stays at \$15
No RD's or greater can earn TDB.

Auto Order Bonus

The enroller (or other earner) must be both a Regional Director and an All Star associate.

Global Share Pools

- 1% to all Nationals (est \$100-150 increase)
- 1% to all Executives (est \$275-400 increase)
- 1% to all Presidentials/Bronze (est. \$450-\$600)
- 1% to all Silver/Gold Presidentials
- 1% to all Platinums

All Activity in BP9 of this year (right now) will help and be applied to qualify people for Power Bonus, etc. kicking in effect in BP10.

Also, strategy is to determine with returned PQC and new program of only requiring 4 All Stars personally sponsored, how many people in your downline only need 1 or 2 to now earn their Power Bonus?

Renewal Notice

No more sending out renewal notices to people who are All Stars unless they hold a Leadership Position.

New 18 months to Presidential Program (as permanent change to comp plan)

Review the sheet on <http://library.mannatech.com/1122> to obtain a full understanding of the Program...it is merely a 4 by 4 Program and with the new comp plan changes, it plays out like a symphony!

They also added the following bonuses to entice people to meet the Goals set:

1. Win \$58 of free products if you get your 4 business partners first line to you in your first complete BP
2. Win an IPAD if you get your 4 to find their 4 (total of 14 required no more than 8 in any given leg) within your first 3 BP's
3. Win an all expenses paid Ultimate Weekend trip plus up to \$1000 travel subsidy if you reach National Director by 6 BP's.
4. Win \$10,000 if you reach Executive Director by the end of 12 BP's (paid out 1/2 in period you reach, and \$1,000 in each of 5 periods thereafter if you maintain the status (1 grace period allowed).
5. Win \$20,000 if you reach Presidential Director by the end of 18 BP's (paid out \$10,000 in first BP you make it, and \$2,000 each BP thereafter for 5 Periods if maintain status (1 grace period allowed)

Prospecting Made Easy

Al Bala

"You can never say the wrong thing to the right person."

"You can never say the right thing to the wrong person."

Once you have belief, work on your skills.

Panel:

Two Questions:

Who are you looking for?

What do we say once we find them?

Deb Jones

Pick the carefully...trustworthy, loyal, energetic, reliable, fun, passionate, likes people

Tend to duplicate themselves in their characteristics...the power of attraction.

This process is one of looking for quality.

Luciano

Connecting is a mindset. No right way or wrong way, just do something.

You are looking for action. Listen to the person. After get to know them and their needs, ask them "Are you serious or just whining?"

Johanna Bala

FORM...Family, occupation, recreation, message.

Be a master of asking questions.

Bob Hooper

Who would let Rwanda happen on their watch?

Who would let the Holocaust happen?

Not on my watch so why sit still while 5 million children die each year of malnutrition?

3 Question Program:

Bob has committed to the dying children of the world to talk to 3 people everyday. Here are the three questions he asks:

1. I have made a commitment to ask three people 3 questions every day would you be willing to be one of those?
2. Great now you have answered one of them. The second question Do you take a multi-vitamin?
3. (Whether they answer Yes or no) Would you consider changing your brand to (taking a multi-vitamin that is) all natural, real food that will save a child?

If YES:

Ask them for their email so you can send them a video, also get their name and phone so you can follow up.

"Thanks for your help...I look forward to talking with you soon."

Dr. James Macie

Look at yourself as a wellness coach. Use the incredible tear sheet. Make an appt. to meet with them and tell them to bring their multi-vitamin.

Use the tools Mannatech has given us.

Deb Jones

language is important

Johanna

Have to have attitude that you are in something to have a lot of fun.

Tools and Technology for your Success

Brett Duncan

"Change one thing, Change Everything."

Seth Godin's quote "Effective stories match the world view of the people you are telling the story to."

Today, people are taking coal tar and petroleum products and don't know it. They want natural and it is in their world view.

Real Switch Video: in the Resource library already

Real Switch Brochure available now

Mannapages website: Real Switch will be available in the next two weeks for FREE. Link to your Facebook, send out to everyone you know.

John Rollin's video: terrific video of interview with Dr John Rollins which answers lots of issues about history of glycobiology and the naysayers. This piece will be available on line within two weeks.

Saturday Afternoon

How to Speak About the Products

Steve Nugent

A lot of issues come up for associates in distinguishing our products so he reviewed some responses for us (as he did in reviewing the Omegas)

1. Fake versus food

Rocks and petroleum: our body does not produce the enzymes to digest rocks or petroleum

New England Journal of Med. 47 clinical studies showing excess synthetic vitamins (vit A, E and beta carotene) are unhealthy.

2. Calcium

The RDA and RDI are based on studies using rocks and petroleum products (synthetic)

Calcium available from calcium citrate and calcium carbonate (both limestone sources, the citrate just is treated with citric acid which makes it slightly more bioavailable)

Study exists where 14 healthy adult females...

Placebo or 1200 mg of calcium either as carbonate or citrate

Maximum rise in serum calcium:

4% with calcium carbonate (48 mgs)

6% with calcium citrate (72 mgs)

Hanzlik, J Pharmaceutical Exp Ther 2005, June 31 3(3)1217-22
(available on web)

Real broccoli and real brussel sprouts are a great source of calcium

Phytomatrix gives you food matrixed calcium which gives you plant synergy from one plant.

3. One company says theirs is better because more beta carotene and Vit A

Question: when the studies show more anti-oxidants not better, why want more?

Another says 290% increase in glutathione

Where is the study that shows you even want another 290% glutathione? Be careful. More is not always better. They have one study that is ST study. Where is LT study?

Until the science supports the assertion, buyer beware.

"I don't know if it is good and neither do they!"

4. Super Juices

He showed the comparison chart already in the library where grape juice outdid many of the products in anti-oxidant value, and even in using their FL (fluorescence) study, grape juice came out on top.

Blood serum shows AO is at the top.

5. TBARS is a new test...red fluorescence

The creators of this test say they *think they know* what acid reacts with when changes something red.

Dr. Dan Fouts

FTC: advertising must be truthful and not misleading.

FDA: regulates what to say about the products (labeling includes what is on the labels as well as any materials you use for marketing)

Still not very truthful in many instances.

Claims and statements are supposed to be consistent with contents.

Make informed decisions spending wisely.

Costs are more than just price: what you are not getting in your body over the time period is costing you.

Jane Ramburg's articles on mannatechscience.com analyzing basic ingredients.

Synthetic is really poor on absorption

see Thief, RJ Medical Hypothesis (2000) 55(6) 461-469

Use Tear Sheet that tells you what is synthetic

Standard Process Catalyn

"Whole Food Multivitamin"

contains Ascorbic acid, calcium lactate, magnesium citrate, etc. all synthetic

Nanotechnology...yes, better absorption but the issue is: "how much of the vitamin/mineral is nanotechnology?"

How can we tell our Story?

Wendy Kremer

facts tell, stories sell

Stories:

1. How you felt before Mannatech
2. Why you decided to take Mannatech
3. How you feel today
4. Tell how you feel about the person who shared it with you

DON'Ts:

1. Mention diseases
2. Use "cure, treat, heal or mitigate"

Can say reduce the risk of health challenges and improper functioning of the human body through proper nutrition.

New ideas on how to talk bringing in the languaging around integrative health.

Can say you have a disease and are working with traditional treatment. Decided to integrate Mannatech products into your regimen. Now feeling better, ..."

Wendy will be posting the language on her website for all to use: "For years I thought I was healthy and didn't need supplements, but then I was diagnosed with cancer. Wow, what a wake up call. For the last year I have been following the doctor's advice. The doctors are doing everything they can to help me, but in addition, I decided that I need to be proactive with my health. A friend introduced me to Mannatech and to the importance of using an integrative approach to my health for the best possible patient outcome."

Where can I tell my story?

1. one on one
2. Webinars
3. conf calls
4. home meetings
5. public meetings
6. put it on your Mannapages

What to do when you leave here?

1. Plan a meeting
2. Write out your story and practice telling it
3. Plan an "Updates from Mannaquest" meeting
4. Plan to reconnect with customers and associates
5. Work on your list
6. Read and get familiar with new materials
7. Decide to win the IPAD
8. Pick Two people to get it done
9. Call them and set up the appointment now
10. Renew your mind every day (she watches Hidden Hunger from Givingchangeseverything.com)

Update on the famous Combo Pack

Bob Adams

Huge response...and now in the US we are back in stock with OSP's
The donations are skyrocketing to Give for Real
up from 25,000 to 34,000 just in 2 months.

How to Turn your Zeros to Heros?

JoEllen Hooper

Why? Because anytime someone goes from zero to buying the products, they are saving a life.

Reactivation Script she is using is humbling

Apologizes, and asks for help

find out why they stopped, what she could have done better, and does not try to get them restarted but rather asks if she should keep their file open?

"So much has changed in the company I would like to send you some information on how we are saving children around the world today...would that interest you?"

Massive Action Plan and Panel Discussion

Al Bala

Holly Harkness

Brought up on stage 6 people who are using her (Sam's revised MAP) Program.

They just follow a simple plan to find 4 partners...and use a process to keep it very simple.

It is easy as 1, 2, 3

1. Pick a Pack
2. Place your auto-order
3. Find 4 to take the Challenge

There are three major benefits with Mannatech:

1. Health
2. Income/finances
3. Purpose

In this program you don't want to be out of balance...so one is not greater than the other. Stay in balance but you know you can lead with whatever one you choose. If you can not help a person get their products for free, then many will settle: choose not to be healthy because of cost. Terrible choice but that can never happen if they get their products paid for.

First month: full coaching so you make sure to let your prospect know you will be with them constantly through the first month.

"I am going to coach you through the process."

KISS

By default you get healthier, make 6-7 figure income and you're saving lives of children all around the world at the same time.

How do you break the ice?

"I have a business idea I want to run by you."

They invite over for a BBQ.

AJ Peters

It is a simple duplicatable system.

In coaching, you just give the person the MAP booklet and work through it with them.

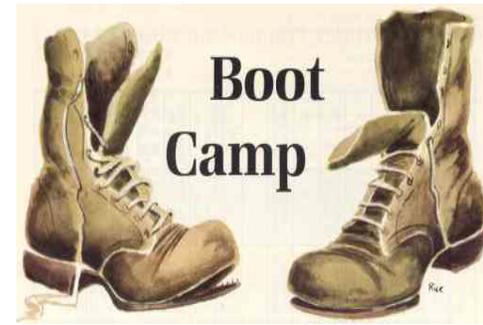
Most don't feel confident to coach so this is great for everyone...just get familiar with the MAP document (which is posted on the Resource library)

"We have a big mandate, and if we falter, there are huge repercussions!"

The whole world is waiting to hear this story...Are you going to do it?



"Real Switch" BOOT CAMP



Fresh Start in Mannatech!!

The Company has given us all the new tools, a new business plan, updated compensation plan, a mission...

NOW IT IS UP TO US!

KEEP IT SIMPLE is our new motto and that is what this Program is all about...

1. **Training** YOU and all Your New Partners how to use the New Tools, Map Program, Switch For Real Challenge, Win the Incentive, and putting you on track for 18 months 'til financial freedom
2. **Learning** the Law of Attraction so you know exactly who you are looking for in your selective process for your 4 partners, and where to find them
3. **Evaluating** your downline to determine who and how to motivate them to join the 18 month track/referrals
4. **Creating** more tools to even simplify the process more i.e. new business cards, tracking sheets, flyers, 1 page description of Program, etc
5. **Languaging** on breaking the ice, as well as targeting specific age groups, the unemployed and the professionals
6. **Building** yourself a business plan that you can totally believe in!
7. **Providing** 2 weekly conferences/webinars:
 - 1) to support you (interactive so bring your questions),
 - 2) to validate the Switch for Real Program for your prospective partners (Q and A at end).
8. **Developing** a website for you with all materials and the way to organize them into a three ring binder (MANNATECH BUSINESS all in 1 binder!)
9. **Maximizing** technology; setting up your Ipad, laptop, smartphone or tablet as a business tool

Timing: Starts September 19 and ends December 23 (end of BP13 and Incentive)

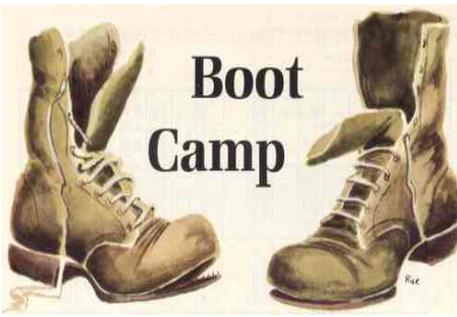
Registration: Begins September 12 and runs through September 19th

Cost: \$100 (all your new partners participate for free)

First "Workout": September 19

First Introduction Webinar: Monday, September 19 8:30 p.m. (will be recorded and available for replay)

If you have any questions about the program please call (972)660-9006
or email lydia@intlnutra.com



"Real Switch"
BOOT CAMP
Registration

Please Print Clearly - Registration form must be included with payment

Registration: Begins September 12th and runs through September 19
Cost: 100.00
"Workout": Begins September 19
First Introduction Webinar: Monday, September 19th 9:00 p.m.

Name: _____

E-Mail: _____

Phone Number: _____

Payment Information: (Registration in confirmed via Email when Payment received)
Contact Lydia if you would like to pay by PayPal at Lydia.s@att.net

Amount: _____

Check: _____ **Amex:** _____ **Visa:** _____ **Master Card:** _____

Credit Card # _____

Expiration Date: _____

Signature: _____

Registration Deadline: September 19th

Fax Registration : (817)719-2657;

Email: Lydia.s@att.net; or

Mail: Mannatrain, Inc. 1802 Palace Drive, Grand Prairie, TX 75050