

How to WIN Oahu Incentive: 2022

February 1, 2021

- Weekly Product and Business Meeting – 1st Saturday is live at 10 AM CT. <https://zoom.us/j/215452258> or www.allaboutmannatech.com: the others are prerecorded links that are text to you by 10 AM CT on Saturdays.
- Next TNL, February 9th at 7:30 Pm CT www.allaboutmannatech.com
- This week's Product Focus: CardioBALANCE
- ManaPol Win-Win Bonus Event
- Last BP to Finalize BP 1

[Click Here is access the Tracker Sheet](#)

1. Calculate your Baseline numbers:

Baseline Period: February 1, 2020 - December 31, 2020

2. Qualification Requirements:

Qualification is based on 4 Criteria:

- 1) Signing up New Associates and New Customers
- 2) Product Sales ONLY to New Associates and New Customers
- 3) Customer Point Volume (CPV)
- 4) Leadership Level

3. How to WIN:

- 1) Signing Up New Associates and Customers

(a) New Associates and New Customers are those NEW during the Incentive Period plus up to 2 New Assoc and 2 New Customers from January 1-Jan 23, 2021, the 3 weeks prior to the Start Date for this Incentive. It depends on your Leadership Levels as follows:

- (1) **Non-PD:** Must sign up a Minimum of 11 New Associates and a total of 21 New Customers and Associates combined. Example: Sign up 14 New Associates then only need 7 New Customers to meet this requirement.
- (2) **PD and Above** (as determined by highest level achieved at least 3 BP in the **Baseline Period**), a Minimum of 8 New Associates, and a total of 16 New Customers and Associates

combined.

2) Product Sales ONLY to your **NEW** Associates and **NEW** Customers (signed up under 1) above)

(a) **POINTS:** For EACH 1 PV of product purchases during the length of the Incentive (11 months) made by these NEW Associates and NEW Customers (includes those you signed up in 1st 3 weeks of January as described above), you earn 1 Point.

Example: If your New Customer buys 100 PV in February, you get 100 Points...on auto order for 11 months, you earn 1100 Points.

(b) **POINTS Needed to WIN:** To WIN the Incentive, you need to earn 18,000 points to get Hotel Package for 2 plus meals, and transportation to and from the airport.

22,000 Points: Adds \$500 travel allowance

27,000 Points: Adds a \$1,000 travel allowance

32,000 Points: Adds a \$1,500 travel allowance

37,000 Points: Adds a \$2,500 travel allowance

42,000 Points: Adds a \$3,200 travel allowance plus addtl room for two (2)

3) Customer Point Volume (CPV):

(a) If you have CPV of 900 or more now, just maintain at least 900 CPV or more volume over the 11 months of the Incentive Period

OR

(b) Show a minimum of 200 CPV growth on average over the average Baseline Period CPV, for the entire 11-month Incentive Period.

EXAMPLE: At the time of starting the Incentive I have 450 CPV. Then, at the end of the Incentive Period, I would have had to have a cumulative CPV during the 11 months of at least $450 + 200 \times 11 = 7150$ (average 650 per month for 11 Periods).

4) Leadership Level

Maintain your highest Leadership level reached at least 3 times during Baseline Period in at least 3 Business Periods during the Incentive Period.

4. Much more in the Rules and Incentives to EARN MORE!! They give many additional ways to earn POINTS. HERE ARE THOSE:

- 1) Carry-over up to 2 New Associates and 2 New Customers you signed up in January before the Incentive Period started.
- 2) Earn Leadership Rank-Up points for each Rank Up achieved for the First Time during the Qualification Period.
 - a) 500 points for New Directors and Executive Director level
 - b) 1000 points for New Presidential Director, Bronze, Silver and Gold for first time.
 - c) 2000 points for New Platinum for first time as well as additional incentive consideration.
- 3) New Associates/500 CPV: If a New Associate you enroll builds 500 or more new CPV in their first three (3) full months, the Enroller will earn an additional 200 points (the New Associate earns 250 Additional Points).
- 4) Existing Associates must increase their Baseline average CPV by 500 points to earn an additional 250 Points. For each month the Existing Associate maintains the increase of 500 or more CPV without a break, they will receive an additional 250 Points up to a maximum of 3000 Points.

NOTE: An Existing Associate's personal orders do not count toward the calculation of the increase of 500 CPV.
- 5) Team 4,6,8,10,12,14 Bonus: Each month a New Team level is attained for the first time, an additional 250 points will be rewarded to the Associate. The baseline for this Bonus only is December 2020.

