

Entrepreneurs Versus Employees

Monday Call, August 31, 2009

- Coach Roy Program: “Building My Legacy” for more information www.mannatrain.net/BeyondTraining.Html
- NEW Webinar...”Live Life to the Fullest” tonight at 8:00 p.m. to for you and your prospects to view register <https://www2.gotomeeting.com/register/490712259>
- Tuesday Night Live - Introducing New Tools and New Online Training 7:30 PM CST www.mannatechlive.com
- Save the Date: Area Meeting Webinar by Merri-jo Hillaker September 19th more information will be sent out this week.
- Great Article - Scientists make "sugar bug" drug for bowel disease www.reuters.com/article/scienceNews/idUSTRE57J71I20090820

“Top 10 Distinctions between Entrepreneurs and Employees” by Keith Cameron Smith

(This and “10 top Distinctions between Winners and Whinners” are both available from Networking Times for a total of \$10)

1. Entrepreneurs educate themselves more than they entertain themselves.
Employees entertain themselves more than they educate themselves.
 - a. What are you doing daily to educate yourself?
 - b. What is the habit to adopt?
 - c. Commit and get an accountability partner.
2. Entrepreneurs have an empowering perspective of failure.
Employees see failure as bad.
 - a. Fall in love with mistakes...for they are merely learning experiences.
 - b. Never get down...just move on.

Only those who dare to fail greatly can ever achieve greatly.

Robert Kennedy

3. Entrepreneurs are solution finders.
Employees are problem solvers.

- a. Never raise a problem without having possible solutions.
 - b. Never whine; only win.
4. Entrepreneurs know a little about a lot.
Employees know a lot about a little.
- a. Do not become an expert on anyone thing.
 - b. Hire experts around you and become well-rounded.
5. Entrepreneurs give and receive praise and correction.
Employees don't praise and try to avoid correction.
- a. Fall in love with feedback; what is feedback?
 - b. Have a heart of appreciation...for all things. "9 Unbreakable Laws of Network Marketing" the 3rd law: The Law of Appreciation
6. Entrepreneurs say "The buck stops here."
Employees say "It's not my fault."
- a. Personal Responsibility is a character of Compassionate Samurai
 - b. Being a Victim robs you of any effectiveness...but you know what you get? You get to be right!
7. Entrepreneurs build wealth.
Employees make money.
- a. Build an asset...
 - b. Leverage off others
 - c. You have a choice...you either make others dreams come true or make your own.
8. Entrepreneurs fly with eagles.
Employees peck around with chickens.
- a. Surround yourself with winners! Your environment is incredibly important.
 - b. "Being the Best you can be in MLM" John Kalensch has 4 Fuels to keep your passion burning Fuel 4: Your environment
 - c. Sorting is critical. Don't discard people; help those who help themselves.
9. Entrepreneurs look into the future.
Employees look into the past.
- a. Keep your eyes on the goal.
 - b. You can not change the past. Don't let it control your future.

- c. Focus on the problems and they will continue happening
“As a Man Thinketh...”
10. Entrepreneurs take risks because of faith.
Employees play it safe because of fear.
- a. “Better safe than sorry” WRONG! Take risks.
 - b. Winners take risks...why? No fear.
 - c. Your eulogy: I had a good life.
My eulogy: I had an incredible life of continuous contribution,
living my core values daily because I truly believed anything was possible.

There are those who look at things the way they are, and ask why... I dream of things that never were, and ask why not?

Robert Kennedy