

## Creating a Magnetic Mindset Monday Call, February 6, 2012

- **Tuesday Night Live – Ray Robbins** at 7:30 PM CST at Mannatech Corp offices or [www.mannatechlive.com](http://www.mannatechlive.com)
- **“Real Switch” Navig8 Your Way to Success Program. Starts Feb 13<sup>th</sup>**  
Information attached or on [www.mannatrain.net/RSNAVIGTOSUCCESS.pdf](http://www.mannatrain.net/RSNAVIGTOSUCCESS.pdf)
- **Mannafest 2012... an event you do not want to miss. April 12-14. Merri-jo’s seating section Section: B Code: Hillaker**

Article by Carlos Marin

1. What is Your Reality?
  - a. The answer is always another question: Your reality is: what do you believe to be true?
  - b. Gives us a chance/the opportunity to choose whatever we commit to.
  - c. What you direct your attention to grows in your life; what you take your attention away withers and dies.
  
2. What is your view of Success? What success do you see for yourself in Mannatech?
  - a. Do you see success as something that can only be gained by some gargantuan, super human effort?
  - b. Are you focusing on the effort instead of the result you desire?
  - c. If you give the power (belief) to the effort, then you make things harder than they need to be.
  
3. Dr. Denis Waitley always said “In life you’ll never get what you want, you’ll only get what you expect.”
  - a. Whatever you believe to be true will be true for you: called the power of positive expectancy.
  - b. Opposite: worry, doubt and fear are all negative expectancy...all about what you don’t want, and imagining what you don’t want to happen.
  - c. So if you focus on how hard it is to grow your Mannatech business, how hard it is to find a new Business Builder, how so many have given up in your downline, what will you create?
  - d. Think of your mind as a lens of a camera...the focus mechanism of your mind acts the same way. Your mind can not focus on two things at the same time. Thus, we MUST continue to focus on what we want, not on the things we fear.
  
4. Key to Success: to have a dream you love so much that you continually focus on it.

- a. Think about it all the time...seeing and feeling yourself as already attained.
  - b. Maintaining this dream in your mind is what compels you to take consistent action.
  - c. Actions follow thought. As a man thinketh, so is he. Physical things are merely results of your thoughts. CREATE a mindset that literally attracts you to all the things you want in your life.
  - d. What is your dream?
    - i. To bring financial security to hundreds of others so they too can live their dreams through Mannatech?
    - ii. To save hundreds of children and together with the awesome group of Presidentials and other leaders in Mannatech end Global Malnutrition in children?
    - iii. To support Sam and Linda Caster who were given the vision from God to build a Company of Destiny...a company to serve the Lord in honoring ways.
    - iv. To help support thousands of people to understand the critical importance of taking Real Food into their bodies as God had envisioned and provided for us.
    - v. What is yours?
5. What is your current thinking?
- a. Know that it is what got you where you are today. It will not take you where you want to go.
  - b. “How are you using your thought process and imagination? Are you using it to serve you and create a wonderful life or are you in bondage to your fears and doubts?”
  - c. QUERY: What would you attempt in life if it were impossible to fail? If time and money were no longer a factor?
  - d. “The reason I’m excited about building a network marketing business is that in the process of achieving my dreams, for me and my family, I will help millions of people all over the world enjoy better quality of life, more happiness and greater wealth. Can you get excited about doing that yourself for you, your family and the world?”

When you adopt this way of thinking, you have created a *magnetic mindset* that will attract the right people to your business and the success you desire!