

**WIN WIN WIN**  
**WESTERN CARRIBEAN CRUISE**  
**ACT NOW! NO DELAY!!**  
**Monday Call June 18, 2018**

- Next TNL is June 26th at 7:30 PM CT - [www.allaboutmannatech.com](http://www.allaboutmannatech.com)
- Empact+ Sampling ... Who has sent out their free 3 samples!
- Do you have your first sign up for the new incentive. This is the most important month to get people signed up Start now! 2 weeks to go.
- Check events.mannatech.com for Dr. Nugent coming to a city near you
- Next Monthly Dallas Training – July 7<sup>th</sup> at Mannatech Corp or [www.allaboutmannatech.com](http://www.allaboutmannatech.com) at 9 AM CT

**1. Just what kind of Incentive is this?**

- a. Recruiting Incentive...need at least 14 NEW
- b. Simple and easy to calculate
  - 1) About enrollments
  - 2) About “New DPV”

“That’s it folks...now need to just go and do it.”

**c. PROCRASTINATION WILL UNDERMINE YOU BIG TIME!**

Statistics for you to be aware of:

Summer months are typically slow...so you need to make them FAST!

- d. Step 1: Get pictures of Jamaica, Cozumel, Grand Cayman and post around your house/office

Step 2: Invite the person you are going to be going with TODAY...here are the dates: January 13-20. Take vacation days for those exact days...NOW!

Step 3: Understand the rules (this morning)

Step 4: Get into massive action **NOW**...procrastination WILL COST YOU!

**2. Rules are attached (very straightforward)**

- a. Points are awarded to ENROLLERS of New Customers and Associates: One (1) for every PV purchased during the Incentive Period (June-October, 2018). (*thus, auto orders placed in June and run through October will "pay out" 5 TIMES so Best Deal!!*)
- b. Required to have 14 new Associates or Preferred Customers (at least 7 MUST be Associates)
- c. Point requirements:
  - 1) 10,000 Points get you basic cruise package for 2
  - 2) 12,000 Points Adds a \$500 Travel Allowance

- 3) 15,000 Points Adds a \$1000 Travel Allowance
- 4) 20,000 Points Adds a \$1000 Travel Allowance + \$500 ship credit
- 5) 25,000 Points Adds a \$1000 Travel Allowance + \$1000 ship cr
- 6) 35,000 Points Adds a \$2000 Travel Allowance + \$1000 ship cr
- d. Must have a DPV growth of at least 1 PV (more on this to come)
- e. Must maintain Leadership Level and non-Leaders must attain at minimum Silver Associate status
- f. The "May 3 in 31" incentive will contribute: top 3 that helped you qualify, will be treated as if enrolled in June!

### 3. Extra Bonuses for Winners:

- a. High Performer Bonus: If WIN and start at least 10 New Associates on qualified product order during the Incentive Period, then special gifts will be awarded.
- b. Presidential Directors Team Qualification:  
If you get 4 qualifying members of your downline Associates to WIN (where you are 1st upline Presidential), and they are from at least 2 different legs, you get upgrade of one point level (see point levels for qualifying in 2.c).

### 4. How to Win? Endless ways but here are a few Suggestions

#### a. TRUHEALTH Approach

1) Signing up **3** new people on the TruHealth Bundle every BP (5 of them), and maintaining them on auto orders @ 250 PV average level throughout each remaining BP of the Incentive Period (or replenish with new sign ups on auto order at same average...at least 7 being New Associates).

(est. total points: 11,250)

Note: sign up more and receive the upgrades and cash travel allowances

#### b. Sell Value Bundles

1) Signing up **3** new people on the \$499 Value Bundle every BP (5 of them) and maintaining them on auto orders @ 150 PV average level throughout the remaining BP's of the Incentive Period (or replenish with new sign ups on auto order at same average) and adding 2 more associates/consumers.

(total points: 12,000)

#### c. Do a Blitz

For those of you who want to just work extremely hard for a couple of months and "cruise" into winning the cruise, as well as then pursue some terrific growth with the new associates, this method is for you.

1) Sign up **7** new Associates/Customers @ 150 PV (or average), in each June (5250 PV if stay for 5 months) and July (4200 if stay for 4 months) (**"2 Month Blitz" with at least 7 being Associates**), AND

add at minimum 550 more PV in other New Associates and Consumers through October.

d. **Using the Great Sampling Program** we have on Empact+

1) Commit to sending out minimum 40 (\$100) samples this week and another 40 (\$100) next week through Sound Concepts (Make sure they are in your Mtech+ Contact Mgr and automatically adds them to a 2 week follow up campaign!)

2) Continue handing them out as well, and add them manually in Auto Responder Mtech+

3) Place Ads (Sound Concept) on Facebook TODAY and every day for a week (\$10 or more per day) whereby Sound Concepts then adds all buyers to the follow up campaign.

Continue on this approach throughout each month (ALERT: Sound Concepts deal changes from 10 samples for \$25 to 10 for \$49.99 in July)

e) **Reactivation Program with Ambrotose Life**

1) Build your list (everyone who has not ordered in past 6 months and has not paid new renewal fee in your entire downline).

2) Focus on those you enrolled and those others enrolled who may not be active (you can re-enroll them under same position with you as new enroller if you want to preserve the volume for their uplines)

3) Divide your list by 10 (remaining days in June less 3 allowing time to close) and contact that number every day for next 10 days.

f) **The "Methodical" Approach**

1) Sign up **5** new Associates/Customers @ 150 PV (or average), in each month of the Incentive starting June (5 months), and maintaining them on auto orders @ 150 PV average level throughout the remaining BP's of the Incentive Period (or replenish with new sign ups on auto order at same average).

(est. total points: 11,250)

**Note:** *These only outline the basic ways to get the cruise for two or the cruise for two and the flight allowance. For those very energetic, you can go after the bigger prizes giving you ship credits and/or additional travel allowances.*