

**Let's Build Our Business:**  
**"Bringing Solutions" is our Calling so Commit to**  
**1+ New Business Builders Each Week!**

March 30, 2020

- Weekly Product and Business Meeting – 10 AM CT. <https://zoom.us/j/215452258>
- Next TNL, April 14th [www.allaboutmannatech.com](http://www.allaboutmannatech.com)
- Mannatech 3 Lap Mini Incentive - Where are you in the incentive for the second lap?
- MannaLive 2020 is coming right where you are! Stay tuned for more information!

1. No better time in this year to ACT than NOW!

- a. Everyone is homebound!
- b. Everyone has concerns about their health with the threat of Coronavirus...  
Just see those numbers growing and growing and growing.
- c. Everyone is concerned about their own personal financial situation so no discretionary spending today
  - 1) No new "toys", No new projects, No new investments
  - 2) Loss of income for most with coronavirus, but it was already issue with a great percentage!

Stats:

- a) "\$5.7 billion withdrawal fees on 401(k) and IRAs on annual basis",  
CNBC Makeit February 2020
- b) "The Secret Shame of Middle Class Americans...nearly one half of them would have trouble finding \$400 to pay for an emergency" *The Atlantic* May 2016
- c) "Most Americans Struggling Financially Despite the Strong Economy"  
Forbes Nov 15, 2019  
"They found 43 million Americans or 17% are struggling with most if not all aspects of their financial lives. Meanwhile, 135 million or 54% are struggling with some aspect of their financial lives and 73 million or 29% of people are spending, saving, borrowing and planning. All told more than 70% are having some type of financial problem."

2. Listen to the interview of Jake Ward on CSNBC Sunday, March 29

- a. Facts:  
The GIG workers are getting killed today...  
Getting \$1200 maybe in 3 weeks but what now? nothing.  
How far will that go?
- b. Conclusions:  
The BEST GIG: Health and Home Based
- c. Here is an article: "How coronavirus is impacting gig workers" March 24, 2020.  
<https://www.cnn.com/2020/03/24/coronavirus-pandemic-impact-on-gig-workers-on-demand-gig-economy.html>

3. Our Time IS NOW!

- a. Share with the world the multiple solutions we provide: Improve your immune system: Not just now but everyday!

Ambrotose, Manapol, ImmunoSTART, MannaBoom

b. Anti-aging equals antioxidants

A/O

three independent studies establishing the in vitro (in blood) impact of 2 capsules per day is a reduction in oxidative stress by 35-37%!!

c. Core 4: Solutions to modern day health challenges...

Best Buy: \$289 of Products for \$199

4. The Best GIG out there: it is a **GIG** and it is in the **Health Industry** with tremendous Immune Boosting products. There is **NO BETTER TIME** to lay the foundation of your business than **RIGHT NOW!**

a. Best GIG...if you love to contribute

b. Stay at home so PERFECT: (quarantine, Shelter-in-place, etc. "Hey that is us!")

c. Best Immune boosting products

1) What do I send?

See attached MannaMail to March 23<sup>rd</sup> Outline

d. Best aloe product in the world

1) What did I send to follow up that claim and get an immediate call back "YES, sign me up"? I have attached the exact email.

e. Great GIG income as it is residual...COMPARE:

1) Uber: no costs for gas, depreciation on car, clean up, start and stop, not in your control, outside the creature comforts of your home, strangers in your car everyday

2) Lyft: see above

3) Others: No investment in inventory to make things...Just \$49 to start!

But protect your immune system!

No "wait" on others rather "make" your own business. Entrepreneurship is **YOURS!**

f. Be flexible to meet anyone's favorite place "to play"

You choose to do on any medium: Social Media, Social Networks, community meet ups (just not today!), Family, Church Family, Clubs, Networking events, even grocery stores...your only limit? is your own lack of imagination.

5. What do we do next?

a. FB Live Ads: "the Best GIG" at a time like this; "The Perfect Storm"

1) Languaging

2) Offer

3) Graphics

b. Short video clip

MJ to make it

Link to your Mannatech+ App

"Or drop me a message at:"

c. Follow up with a

1) Call

2) Messaging

Dr. Steve Nugent: *"The first study on glycans (glycoproteins) can actually be traced to 1857. As of 2010, there were 22,884 articles on PubMed alone using the keyword of "glycoprotein." In March of 2020, there were 838,684. It is the single most important discovery in human nutrition because of what these glycans do for the human body. This is something everyone needs everyday whether they understand it or not."*