

4 Simple Tips for Networking Outside the Box

Monday Call, June 8, 2009

Last week of BP6

Last week of Costa Rica trip

Dr. Boyd Product training – Tuesday, June 9th at 7:30 PM – Live at Manantech Headquarters or www.mannatechlive.com

Tax Class this Saturday! Registration on www.mannatrain.net - deadline is Thursday, June 11th

This class comes from an article by Todd Falcone in Network Marketing Times

1. What is Outside the Box?
 - a. What you do now is inside the box...to obtain better results you must do something different.
 - b. Living outside the box is much more than one change...
It is how we think, how we act and how we live
This makes a difference in our lives as well as others.
 - c. It is easy to live inside the box...it is what we know. So do we live outside the box to make you work more, do more? Yes, but for the complexity of making you do more.
2. So what happens living “outside the box”?
 - a. When your mind is stimulated, it creates.
 - b. When you are challenged, you rise to the task.
 - c. When you are “outside the box” you are different...you do things more challenging, more interesting, more intriguing, more thought provoking.
3. Four ways to live outside the box:
 - 1) Smile when least expected.
Smiling is contagious...and causes the excretion of endorphins.
How many people smile? We are worriers, anxious, and task driven so much of the time. Be different: others will follow you.
 - 2) Say it Differently.
How many times do you hear... “Hi, my name is...I’m calling you because you were referred to me...” this is boring!
What would happen if you just changed it up? It would get you on top of your game. But others would respond differently as well.
 - 3) Advertise in a new way.
Running an ad? Be a little crazy. Get creative. “Do you have Konkus of the Bonkus?”

When you finally hit it, you will see massive results.

4) Present it uniquely.

Learn how to tell your story so well, so efficiently and in such an entirely different and entertaining way that you can't help but capture the interest of your audience.

Don't get stuck in repetitive routines of daily life and get dry.

"You want to stick out, not blend in when it comes to developing yourself into a successful entrepreneur or leader."

My goal for you is to Fall in Love with Change! The one thing we know about change...it is absolutely going to happen. So why not be proactive...create it instead of react to it.

Everything you want is Outside Your Box! Otherwise you would already have it.