

## **“10 Habits to Become a Network Marketing Superstar”** **Monday Call, August 21, 2017**

- The Next TNL, Aug 22 at 7:30 PM CDT at Mannatech Corp offices or [www.mannatechlive.com](http://www.mannatechlive.com)... Kevin Robbins presented the now Opportunity Presentation
- Compensation Plan Implementation webinar Thursday, August 24 at 10 AM CDT Check the supplement for login info
- Have you checked out the new TruHealth Sales Brochure in the Library?
- Are you using the New Mannatech+ new features coming soon and also a new landing Page?
- New Opportunity presentation coming out this week.
- The Next monthly Dallas Business Training...September 16<sup>th</sup> at 9 AM at Mannatech Corp offices or [www.mannatechlive.com](http://www.mannatechlive.com)

Article by Eric Worre

### 1. Vision

- a. Why should we think vision is important?  
“Where there is no vision, people will perish...” Proverbs 29:18  
“Action without vision just passes the time.” Joel Barker  
“The only thing worse than being blind is having sight with no vision.” Helen Keller
- b. Too many envision obstacles. Imagine an incredible future and you will create it. Envision rejection, objections and you will get them.
- c. One of the most powerful forces on earth is your imagination.  
“When your vision gets strong enough and focused enough, it will pull you toward success.”

### 2. Belief

- a. “The Magic of Believing” Claude Bristol
- b. Believe bigger, faster. Good things start to happen. Top earners in network marketing believe bigger than anybody else and their belief is unshakeable.
- c. Believe in the power of duplication. Believe in what network marketing can do for you. Believe in the profession.

### 3. Simplicity

- a. In our world of distractions, simplicity is an art form. Trainers come up with new systems everyday...more complicated. DON'T get distracted...you will end up with non-duplication and business growth will stop.
- b. Simplicity is the oxygen of duplication in network marketing.

### 4. Positivity

- a. Superstars stay positive through anything. They understand how negativity is very dangerous as it is highly contagious. It robs people of their vision!
- b. Believe anything is possible and then go after it!

## 5. Hard Work

- a. Most people consider “work” a 4 letter word.
- b. In network marketing we never look at work as a challenge; they view it as an opportunity to fulfill their purpose.
- c. “To contribute to the world, to grow as a person, to help other people...they work hard and are the happiest people I know. They’re building their passion. This separates the leaders from the average.”

## 6. Focus

- a. Don’t be distracted. Superstars are single-minded in building their business.
- b. “Their vision causes them to focus totally on their objective, goal, mission...”
- c. “Their focus helps them keep it simple and create consistency and persistence.”
- d. Focused leaders can’t be distracted.

## 7. Be Unreasonable

- a. No one can tell a superstar that there is a better entrepreneurial opportunity on the face of the earth.
- b. They are unshakeable...a reasonable person conforms to the world. An unreasonable person asks the world to conform to them! Progress depends on the unreasonable people.

## 8. Promotion

- a. Top earners are promoters. The speed of the leader is the speed of the pack.
- b. They promote conventions, new products, and a simple daily method of operation. They promote all of the values listed herein.
- c. They lead by example. They don’t wait for upline...they lead by example.

## 9. Strategy

- a. Leaders have a strategy behind everything they do...how they prospect, how they train, how they start a new associate, how they travel, etc.
- b. They understand that how they show up will either plant seeds of doubt or inspire confidence in people’s minds.
- c. They don’t waste words in their communication.

## 10. Immersion

- a. Superstars at some point created a bubble around their life and decided to live and breathe the development of their vision and themselves.  
Need this to create an environment to push you to your goals.
- b. Leaders listen to tapes, and go through programs that catapult them forward to be the best they can be in life and in network marketing.
- c. They choose to dunk themselves into the swimming pool of network marketing.